



## ***Come be Part of our Ongoing Story of Growth!***

AiM Land Services has opportunities for **Land Agents** to support our operations in the Maritimes.

As our team continues to grow, we're looking to hire detail-oriented people who are strong in problem-solving, informed decision making, and value continuous learning and professional growth.

### **Why AiM?**

In addition to providing a supportive, inclusive, and goal-oriented work environment, AiM offers:

- A competitive wage
- A bonus program and additional employee incentive programs
- Hybrid working environment opportunities, and
- A fast-paced environment with a wide variety of projects; at AiM, no two days are the same!

### **ABOUT AiM**

AiM is a full-service energy and infrastructure services company with innovative and expert knowledge that services a broad spectrum of major energy projects across Canada and the United States. We serve clients in energy infrastructure, utility, surface as well as mineral assets. We have proudly built an organization around the importance of providing quality and value the relationships we have with our clients as much as the communities we serve.

### **ABOUT THE OPPORTUNITY**

**As a Land Agent, your day-to-day responsibilities will include:**

- Conduct field acquisition work in accordance with applicable laws and regulations
- Complete negotiation/acquisition of complex surface land rights including well sites and pipelines, road use, damages, and other surface related issues
- Provide guidance and solutions to clients with respect to active field acquisitions
- Exercise attention to detail through proofing
- Coordinate with surveyors, engineers, and other professionals to gather necessary data and information for land development projects
- Conduct site visits and evaluations to assess the suitability of land for various purposes such as development or conservation
- Collaborate with internal team members and provide report to ensure alignment and successful project completion
- Keep abreast of changes in local, provincial, and federal laws affecting land acquisition and use
- Stay updated on relevant market trends, land use policies, and industry best practices to inform decision-making



- Demonstrate a strong commitment to personal and team safety by closely following company safety policies, standards, and procedures
- Assist with other responsibilities as needed to contribute to the overall success of the team

### **What We're Looking for On Your Resume:**

- Land Agent Diploma, Real Estate License, relative University Degree or equivalent
- Proven experience in land acquisition, real estate negotiations, or related field
- Commissioner for Oaths (in the Maritime Provinces)
- Experience or familiarity with agriculture, pipeline construction, environmental issues, public relations, and public awareness
- Strong knowledge of zoning regulations and environmental considerations
- Great organizational and writing skills, as demonstrated by your resume and cover letter
- Familiarity with GIS software and mapping tools
- Valid drivers' license

### **To Apply**

Please submit your resume and provide a cover letter highlighting the skills and qualifications you possess and how you will succeed at AiM to [aimlandservices.com/careers-at-aim/](http://aimlandservices.com/careers-at-aim/).

Applicants with exact experience are not required, and a willingness to learn and adapt will ensure success at AiM. While we thank all candidates who apply, only those deemed qualified by the hiring manager will be contacted.

